Annual Report



50 North 339 E. Melrose Avenue Findlay, Ohio 45840 phone: (419) 423-8496

Visit us on the web at...

50north.org

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The 50 North Purpose

As we look back on our accomplishments in 2022, we are reminded of the ways in which we remained grounded in our mission of *Enriching Lives and Supporting Independence* of people 50 and older in Hancock County. This year's annual report reflects the strategic themes the Board of Trustees identified for 50 North. The long-term investment themes are based on reaching 50 North's vision of:

- 1. Have a **highly effective utilization** of all services and program spaces.
- 2. Have excellent **financial strength** through levy renewal, growth of excess cash for needed capital expenditures, and elimination of debt.
- 3. Be indispensable to the community with **expanded awareness of our services and programs**.
- 4. Be the "go to" place for older adults in Hancock County.
- 5. **Continuously pursue excellence** via great staff, board members, volunteers, and stewardship.
- 6. **Implement solutions for unmet needs** in the community.

Highly effective utilization

In 2022, many senior centers across the state of Ohio did not re-open and only a few did with limited capacity. 50 North safely opened back up to the public completely in March, 2021. In 2022, 50 North saw an increase in utilization from pre-COVID utilization, despite having high COVID transmission the first quarter.

Financial strength

In November 2021, Hancock County voters renewed a five-year, 1.2 mill tax levy for the agency by a 2-1 vote. The tax provided \$2.3 million to the agency's annual budget of \$3.65 million. The remaining dollars are received by annual donations and fees for services. Despite an over 11% increase in food cost and 14% increase in energy cost, 50 North was able to manage its revenue over expense by a 138.5% favorable result. This was done primarily by increases in donations, number of people coming to 50 North for lunch, number of people utilizing our Wellness Center, people taking advantage of Mobile Meals, and more people needing ramps built.

Expanded awareness of services and programs

In 2022, 50 North purposefully engaged in meaningful community partnerships using numerous social media platforms to promote established and newly formed events such as the following:

- Senior Health Fair BVHS, and Hancock Public Health
- Senior Job Fair –Partnership with OhioMeansJobs and local businesses.

- Walk to End Alzheimer's 50 North hosts this event, Alzheimer Association has a monthly support group at 50 North.
- Habitat for Humanity partner with home repairs and ramps.
- Exploring Guardianship Advisory Board –
 Hancock County Common Pleas Court, Hancock
 County Municipal Court, Hancock County Job and
 Family Services, ADAMHS Board, Hancock County
 Board of Developmental Disabilities, Adult Protective
 Services, Blanchard Valley Health System, Sheriff
 Department, Hancock County Veterans Services,
 City of Findlay Hancock County Commissioners,
 and the Family Resource Center.

The "go to" place

For more than five decades, 50 North has helped older adults and their families in Hancock County navigate some of life's biggest transitions:

- From work to retirement: today's retirees are vital and active, seeking to move into a new phase of life where they learn and do new things, explore new places, and connect with people on a new level.
- From good health to chronic conditions: as we age, even the healthiest among us can experience chronic health conditions that require us to strengthen mobility, eat healthier meals or just move more.
- From fully independent living to receiving some support: living at home as long as possible is a goal for many older adults as they climb into their 80s and beyond, and often all that's needed is help with things like chores and meals.

Implement solutions for unmet needs

A new program in 2022, *Safe at Home* is a collaboration between 50 North and Blanchard Valley Health System to keep Hancock County residents 50 and older safe at home. Licensed social workers from 50 North work directly with first responders from Hanco, primary care physicians and providers, care navigators, and other agency social workers to assess needs to connect seniors to the services they need to live safely at home.

Examples of services include but are not limited to: food and meal delivery, chore and housekeeping, home modifications including installation of ramps and other handicap accessible or mobility devices, medical equipment loans, transportation, assessment, physical therapy, occupational therapy evaluations, medication teaching, medical social services and nurse's aide, mental health counseling and support groups, expert assistance with housing, disability, social security and SNAP paperwork, as well as guidance accessing Medicare and Medicaid benefits.

Continuously pursue excellence via great staff, board members, volunteers

Employees gave 50 North an impressive net promoter score of 81, with a great survey response of 91%. The rated top responses were: our support of the community, the knowledge of our mission, the ability to live up to our organization's values, leadership's ability to live up to organizational value, and our adherence to governmental laws and regulations.

The member response rate was the second highest rate in eleven years and is slightly up from last year's results with the top-rated response being the friendliness and professionalism of the 50 North staff.

Both the Board of Trustees and Volunteers rated 50 North at 4.89 and 4.77 respectively out of a 5.

Among 50 North's greatest assets are our wonderful volunteers, we couldn't do the things we do without them. They rated 50 North an amazing 4.52 out of 5.

We thank the Board of Trustees, staff, and over 100 partnering organizations in Hancock County who work tirelessly to Enrich Lives and Support Independence for people 50 and

We are thankful to the voters of Hancock County for their commitment to our older adults, demonstrated by their consistent support of the senior levy. We also recognize a sincere thanks to our donors who ensure our mission is provided.

We look forward to serving the needs of our older adults today and in the future.

A heartfelt thank you,

Executive Director



2021 - 2022 Board Of Trustees

Don Weber, **President**

Greg Amburgey Thomas Brumley LuAnne Cooke Scott Crates Dave Healy Rebecca Jenkins

Susan Freel, **Secretary** Tony Price, Vice President Mike Weissling, Treasurer

> Warren Kahn Edwin Lentz, PhD Bob Schuck Bev Yammine John Haywood, Ex Officio Member

At 50 North, our mission is to ENRICH LIVES and SUPPORT INDEPENDENCE!

We offer solutions for those 50 and older in Hancock County in these key areas:

- ACTIVITIES lifelong learning through classes, socialization opportunities, exciting travel
- CHORE home repair, maintenance, mobility assistance, seasonal activities such as snow removal and lawn mowing
- NUTRITION mobile meals, Café with healthy options, grocery delivery
- OUTREACH refer, assist, advocate on behalf of people and their families
- WELLNESS health and fitness classes and programs

The vast array of services and programs that have been developed by 50 North illustrate our responsiveness to community needs.

Our Values... B.R.I.C.K.

Benevolence

We commit to the Golden Rule while being generous and giving of time in doing good for others.

Respect

Respect is earned. Therefore, we will treat people with dignity and strive to develop relationships through caring interactions.

Integrity

We are passionate about keeping our word; saying what we are going to do and doing what we say.

Compassion

We are committed to lead with our heart and genuinely understand, feel and identify with the needs of those we serve.

Kindness

We treat those we serve with kind acts and understand that kindness evokes more kindness. We believe the more kindness that exists, the more harmony there is likely to be.

What 50 North Means To Our Community

When you give to 50 North, you make a real difference in the lives of not only those that utilize our services, but to the overall health of the Findlay and Hancock County community.

In 2022, 50 North Impacted Our Community By Having

Daily usage of space and services











Provided 6,445

Social Service Instances



Meals Served In The 50 North Café



Meals Picked Up Curbside At 50 North



Mobile Meals Delivered To Homes In Our County



Fitness Center Members Last Year























What Our Members Are Saying



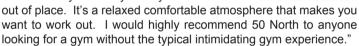
"I was an RN for 38 years at BVHS and when I retired, I had nothing to do after 1-2 months and was bored silly! I came to 50 North to volunteer. I started in the café many years ago, and now I volunteer as an ice cream ambassador, and I also provide blood pressure checks to members. Monitoring their health statistics is "helping people and educating them" and I really enjoy doing that.

I attend several of the programs and participate in the Improv Acting classes and productions. There are so many programs to choose from. I like the people here, there's no sadness, they come in happy and leave happy and you always see someone you know. You are greeted every time you come in. You can't beat the staff, they always help you, and everyone is well taken care of. It's such a friendly place to come to."

Jean Borkowski

"Thanks to the 50 North team for creating a fun workout environment. This gym has just what I need. I tend to work out in the morning when it's not crowded and rarely do I have to wait for equipment. If I have to wait there are always friendly people to chat with.

This is not your typical gym and thank goodness for it! The atmosphere is friendly and no matter what your ability level you will not feel





Larry Monday



"I learned about 50 North from the Navigator newsletter. I joined with my wife after I retired. We joined the Wellness center and enjoyed several of the fitness classes. We started going to the café, the food is great and the servers are so friendly and polite. We liked to socialize and meet new friends. My wife passed away and my son told me I needed to come back to see old friends. I

received so many hugs welcoming me back. I like to sit and have coffee in the commons to catch up with friends. It's such a safe and welcoming place. I really enjoy coming here."

Mike Smith





"My Dr. recommended I come to 50 North. I met Kim, one of the social workers, and she helped me become a member of the Wellness Center. I was struggling physically and had to use a walker. I couldn't lift my left leg. I've been a teacher and a coach for over 35 years and needed to get back to where I was physically. I had back surgery and used OIO (Ohio Institute of Orthopaedics) for therapy

down in the Wellness Center. They do amazing work and are caring and patient while they teach you how to get better with therapy. The 50 North Wellness staff is helpful, always accessible, and so attentive to me while I work out. I can walk now and don't have to use a walker anymore. I am a 2 time cancer survivor, and I really like coming here."

Chip Garnes

"I'm 95 years old and a few years ago I needed some minor plumbing work done and couldn't find anyone at that time. My neighbor told me about 50 North's Chore department. They were so pleasant and nice when they came and they told me about the other services available. Throughout the years, they have provided snow removal, lawn care, fence repair, installed grab bars, and insulat-



ed my front door. I have been to 50 North for nutrition programs, and art classes and when you walk in, it feels like family, you're always greeted with a smile and feel a sense of belonging. I use HATS now to come for therapy at OIO in the Wellness center, they're wonderful to work with. Compassion and caring is the backbone of 50 North."

Nickie Maget



"A friend told me about 50 North and I live close by. I first came for the bible study group and met new people. I also enjoyed the group puzzle and started to going to the café for lunch. I was alone the first time and met people that I now share a table with. I've also seen some people I used to work with, and continue to invite others that I see are also

alone. I became seriously ill for a long time and lost one of my legs and was hesitant to come back in a wheelchair. My family noticed and suggested I come back to be around the friends I had met. I did and was welcomed by a kind, loving, considerate, and helpful staff. I was again nervous when I received a prosthetic and used a walker, but it was the same loving welcome.

I am a testimony for others with prosthetics. Once I told friends how welcomed I am, others with prosthetics have started to come as well. 50 North changed my life and I enjoy coming here several times a week."

Diana Papagelis

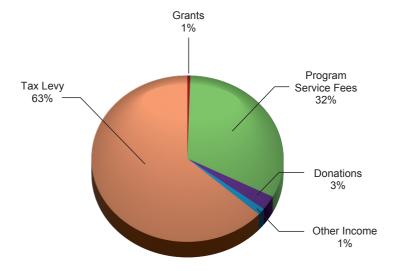
Volunteers are an important part of running 50 North and we appreciate each and every participant that volunteers throughout the year.

Our Funding

2022 Financials

REVENUE, GAINS AND OTHER SUPPORT

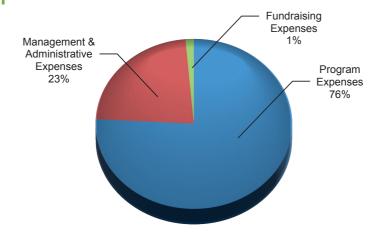
Grants	18,219
Program Service Fees	1,174,224
Donations	101,248
Other Income	48,354
Tax Levy	2,316,207
Total Revenues, Gains	
and Other Support	3,658,252



2022 Total Operating Income... **\$3,658,252**

EXPENSES

Program Expenses Management & Administrative Expenses	2,567,276 770,422
Fundraising Expenses Total Expenses	46,520 3,384,218
NET OTHER INCOME/(EXPENSE)	67,133
CHANGE IN NET ASSETS NET ASSETS - BEGINNING OF YEAR NET ASSETS - END OF YEAR	341,167 8,089,725 8,430,892



2022 Total Operating Expenses... \$3,384,218

Why 50 North needs several funding sources?

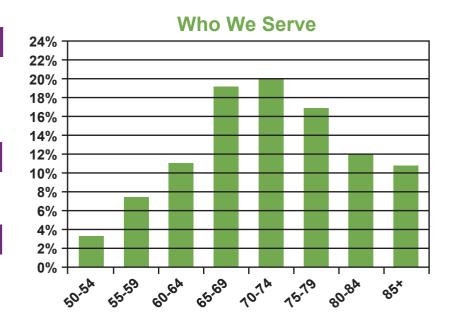
- Senior Services Levy covers 63% of the 2022 operating budget
- The remainder comes from fundraising dollars and service fees

How are private gifts used?

- Expansion of the building
- Purchase of designated equipment

How are public dollars used?

- Providing senior services
- Maintaining facilities



Thank You To Our 2022 Annual Giving Donors

\$20,000

Beverly Yammine

\$6,000-6,999

Mariann Dana Younger Fund of the Findlay-Hancock County Community Foundation

Anonymous Gift in memory of Howard Wood Garry & Kathleen Peiffer

Karolyn Allen

\$2,500

Kay and Dale Hill

\$2,000

William Kirkwood

\$1,200-1,299

Interim Healthcare Marathon Petroleum Corporation - Community Action Doug & Becky Warren

\$1,000

Norma Bibler Paul & Jane Davis Tina Kelsey in honor of Cindy Fletcher Larry & Tricia Miles Ralph Mullinger in memory of Waltraud Margarete Mullinger Frances Schaefer Leslee Smith **Ruth Thomas** Kerry Trombley Sandra Winkle Richard & Karen Zunkiewicz

Tall Timbers Industrial Park Janel Kruse

\$600-699

Paul & Nancy O' Sullivan

\$500-599

Anonymous John & Pam Beall Jerry & LuAnne Cooke Michael & Margaret Foster Lynda Gallant Audrey Hicks Lois Karhoff Ginny & Rikhard Laiho Gary Mohr Jane O' Neil **RCM Architects** The Seman Charitable Giving Fund of The Findlay-Hancock County Community Foundation Jim Shrader Charles J. Younger Fund of the Findlay-Hancock County Community Foundation

We are extremely grateful for the support we receive throughout the year. While we strive to ensure that our list is accurate, occasionally there is an inadvertent omission or error that is found. If this occurs, we humbly apologize and ask that you please contact us so that we may correct the information. Thank you.

\$300-399

Fred Gohlke Jessica Johnston Chuck & Rita Kreinbihl Gregg & Pam Lang Sue Ploszai

\$200-299 Anonymous Anonymous Helen Bennett Theodore Blum Jean Borkosky Mark & Joni Bretz Jack & Elaine Crates Edwin & Ruth Davis in memory of Bill Ruse Dietsch Brothers, Inc. Michael Dillon Joyce Durliat Rod & Phyllis Fellows Lori Fleming Martha Gallagher Barb Hahn Jane Heringhaus Carolyn Howe Warren Kahn Jack & Jane Kaiser Ken & Diane Kirtland Richard Lehman Ron & Arline Menges Carol Ann Monday Deborah Nuhfer Ohio Automotive Supply James & Shirley Reichman Richard & Lois Rhoton Patricia Ricketts Dr. & Mrs. James Robertson Larry Schock Shoreline Tours David & Lisa Todd Edie Wannemacher Robert & JoAnn Wilson David Wirt in memory of Andrea Wirt Robert & Jayne Wolford

\$100-199

Dean & Janet Adler Anonymous Frank and Debbie Bach Patrick & Jan Barnes Sara Behnke Merilee Beisner Sue Best June Bindel William Bishop Gary & Ida Bishop Roberta Boudrie Deb Brewster Richard & Ruth Bright Donald & Deloris Brown Kathy Brubaker Sharon Brubeck Thomas & Deb Brumley in memory of the Brumley Family Patricia Bunge Robert Campbell Dorothy Coburn Tom & Eileen Cole Diane Courtright Jack & Karolyn Curtis

Chuck & Donna Deming in memory of Waltraud Margarete Mullinger Jovce DeYoung Bonnie Donaldson Burnie & Sandy Ducat Jane Dukes-Shank Kav Eisaman Robert Feighner, Sr. Mark & Debbi Fisher Bill & Lorraine Fitch Meg Flemion Cindy Fletcher Rochelle Galiber Rev. Virginia Geaman Virgil Grant Deb Grav Leland Herning Kathleen Herz in memory of Andrea Wirt Larry & Marty Hoover Beverly Hover in memory of Mary Simon Jim & Catherine Hulbert Carl Jennings Theodore Johnson Marvin Keller in memory of Mary Simon Thomas & Mary Beth Kostyo Ron & Marge Kruse Mary Lou LaNier Maurice Linville Merlin & Marilyn Marshall Steve & Becky Mast Jim & Beth Maurer Karen Mays Duana McFadden Eugene & Mariella Meyer Kelly Myers Les & Mary Miller Jan & Kathy Miller Roger & Ann Miller Bob & Sharon Montgomery Mark & Terry Olthouse Milton & Carol Peters in memory of Andrea Wirt Mary Pettys John & Sue Platt Joan Rader Becky Railing Marsha Reinhart Richard Reinhart Charles Riley Mike & Jill Ring David & Jessica Rossman Daryl & Cyndy Rotman Ron & Anita Rush **Doris Salis** Ed Sartore Mike & Annette Shaffer Linda Siewert Robert Smith Steve & Robin Tettau Virginia Thompson Maggie Thompson Dee Waaland Jerry Walters

\$1-99 Eileen Alic Ken & Jody Allhouse Anonymous Anonymous Arcadia United Methodist Church Susan Armbrecht Carol Arnold in memory of Andrea Wirt Clifton Babcock Doris Bair Kimberly Bateson Judith Baumgartner Jerry Beagle Garth Beatty Barb Beaver Larry & Jan Beck Sheila Block Lotta Bosserman Craig Bowman Sandy Bright Marshall Brigner Thomas Bronder Donna Brown Randy Buck Marilyn Bugbee Bryan Burkholder Bobbi Burns Jon & Sandra Burnside Judith Butler Janet Butler Jean Cappello Kim & Melanie Caudill in memory of Otto Smith Norma Cavin Barbara Clark Larry & Becky Clark in honor of Beth Wilkins & Annette Kessler Lindell Clemens Barbara Cramer in memory of Andrea Wirt Rebecca Day Clarence Day John & Barb Deeds Mike Eier Anna Jane Ellis Sam & Betty Ellis Jean Endicott Clara Fagan in memory of Andrea Wirt Jackie Fields Sue Flanders Perry Fletcher Van & Jane Follas Michael Frantz Mr. & Mrs. David Gasior Richard & Barbara Gebhardt Mary George Fred Gohlke in memory of Donna Gohlke and Andrea Wirt Karin Graeff Bill & Mary Ann Guckes in memory of Otto Smith June Hackworth in honor of Amy Krantz

Jeff & Alice Hailey

Hancock County Parkinson's

Support Group in memory

Betty Hamilton

Esther Hance

of Al Kern

Bruce & Charlene Hankinson Jovce Hartman David Hartman Judy Heater Phyllis Heffner Richard & Cheryl Herr James Hollabaugh JoAnne Ingold Tom & Nancy Jakubiec Brad & Connie Johnson in memory of Waltraud Margarete Mullinger Paula Junge in memory of Andrea Wirt Jean Kastner Josie Keck Sue Kibler Patti Koestek Kenneth & Lela Lammers Margaret Latham Susan Lauck Gwen Lewis Peggy Lobb Terry McBeath Elizabeth McCartney Jane McCleary Doris McClish Sara Mead Christine Messex Patricia Montooth Margy Myers Barbara Nelson Mary Parshall Charlotte Peterman Linda Pitkin Cheryl Pitney Pat Price Pete & Elaine Reynolds Carol Roessing Richard & Elizabeth Rush Ron and Anita Rush in memory of Andrea Wirt Cindy Schiltz Maria Schwartzkopf in memory of Waltraud Margarete Mullinger June Schwarz in honor of the Outreach Department Tom & Cy Seffrin in memory of Andrea Wirt Molly Shaffer Merle Shank Nancy Sites Mary Lou Sliney Barbara Snyder Charlene Spitan Joan Stough Norma Strausbaugh John Stultz Sr. Traci Stump Ann Sullivan Jim & Sharon Thomas 50 North Tuesday Dance Eileen Vorst Janice Wagner Jack & Jeanne Wasbro in memory of Mary Simon Emilee Whetstone Arthur & Carolyn Wilde Shirley Winch in memory of Andrea Wirt Nancy Winters Ivan & Judy Withrow Allison Zorn in memory of Alexander Gajunera

Susan Williams in memory of

in memory of Andrea Wirt

David & Geri Wooddell

Ken & Jean Wynkoop

Bruce & Amy Yackee

Rose Zimmerly

Dave Wirt

Waltraud Margarete Mullinger